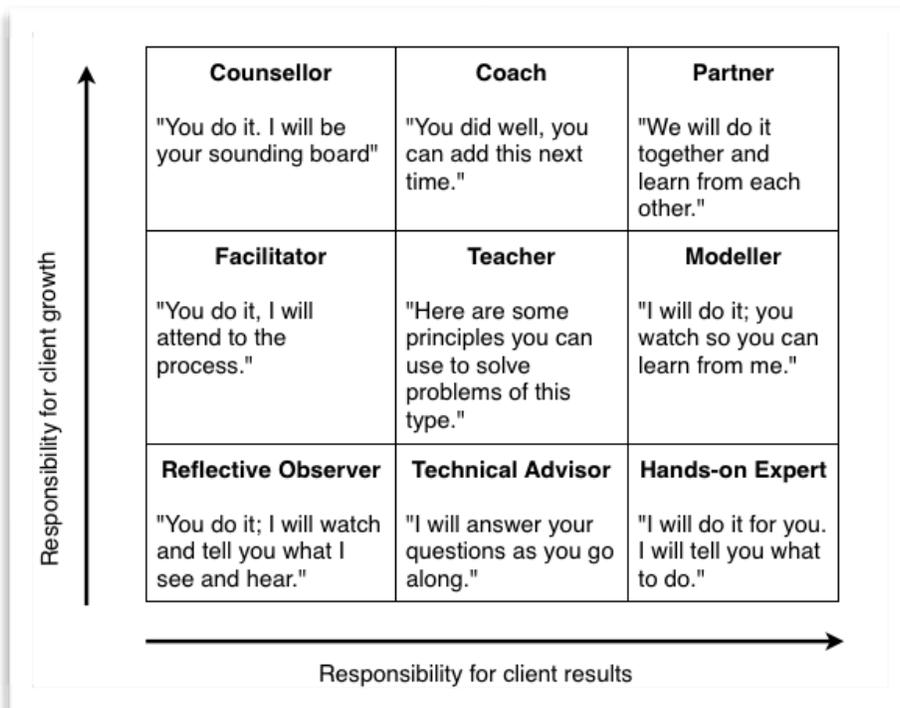


Choosing a Coaching Role Q&A Teleconference

with Esther Derby
April 23, 2014



Aligning your client's view of your role with the full scope of your coaching capability clears the deck for greater progress, and clearly articulates expectations across and beyond the team. Expand your effectiveness and increase your reach by aligning scope, role, and expectation for your coaching engagement.

Where are do you see your self in your current assignment?

Does your current role allow you to bring your full value to your client's environment?

During this free Q&A session, I will discuss responsibility for outcomes and responsibility for growth to help you expand your influence outside the team you have been hired to work with.¹

Take Your Coaching to the Next Level with My Coaching Beyond the Team Series...

Coaching Beyond the Team Workshop

Agile coaches and Scrum Masters have no authority to insist people listen or do, yet managers and executives expect organization-wide results from their activities. Furthermore, many executives see clearly how teams should change, but don't see how the environment or their own actions impact teams. Handing those managers an impediment list isn't a winning strategy. In this workshop, you will learn how to establish credibility and rapport to influence and coach beyond the team. Join me and Don Gray for our next workshop coming up in October 2014. Send me an [email](#) to receive registration details as they become available.

Coaching Beyond the Team Individual Coach-Packs

Each Coach-Pack is designed to deal with a specific topic—with an emphasis on your goals, your environment, and your unique situation. The best way to learn is to act, observe results, and make adjustments. Each session lays the ground work for you to take specific action, make progress, and have some wins as you learn about the underlying theory and process. You will work with your teams and organization in real time. We'll gather information to determine how best to support your goals and create momentum though each consecutive session.



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¹ *Choosing a Consulting Role: Principles and Dynamics of Matching Role to Situation.* Douglas P. Champion, David H. Kiel and Jean A. McLendon